Environment Evaluation

Prepared for:

ABC Inc.

8/17/2017

SUMMARY of situation

- Five (5) dedicated Linux-based servers, one (1) hardware firewall and one (1) shared load balancer solution, currently hosted at Acme Hosting. Current monthly recurring charge $5,000/month.
- Primary hosted application(s) are eCommerce, Magento-based websites
- Experience period performance issues during peak online shopping seasons
- ABC Inc. wants to improve website page load/response times
- Last vulnerability scan/penetration test performed more than 18 months ago
- No disaster recovery plan in place, currently leveraging Acme Hosting's on-site backup solution
- ABC Inc., requires PCI Compliance
- ABC Inc., requires fully managed hosting services

Inventory Scan
RESULTS SUMMARY

Servers	200.200.200.98	200.200.200.132	200.200.200.78	200.200.200.190	200.200.200.114
Type/Use	web/db server	web/db server	web/db server	web server	web/db server
OS	Linux	Linux	Linux	Linux	Linux
Disc usage	80%	38%	72%	100%	66%
IPs	1	2	2	1	1
Data volume	129 Gb	49.7 Gb	26.4 Gb	35.6 Gb	85.7 Gb
Services/Other	PHP 5.1.6	PHP 4.4.8	PHP 5.3.3	PHP 5.2.4	PHP 5.1.6
Websites	28 URLs	9 URLs	33 URLs	1 URL	23 URLs
Databases	24 databases	13 databases	10 databases		27 databases

SEE ATTACHED FOR MORE DETAILED REPORT ▶▶▶

Cost ANALYSIS

**Monthly Costs & Percentage Saved Monthly**

Provider 3 — $3800/mo — **$1200 savings per month**

Provider 2 — $280... — **$2200 savings per month**

Provider 1 — $5200/mo — **-$200 savings per month**

Current Provider — $5000/mo

$0 $1,000 $2,000 $3,000 $4,000 $5,000 $6,000
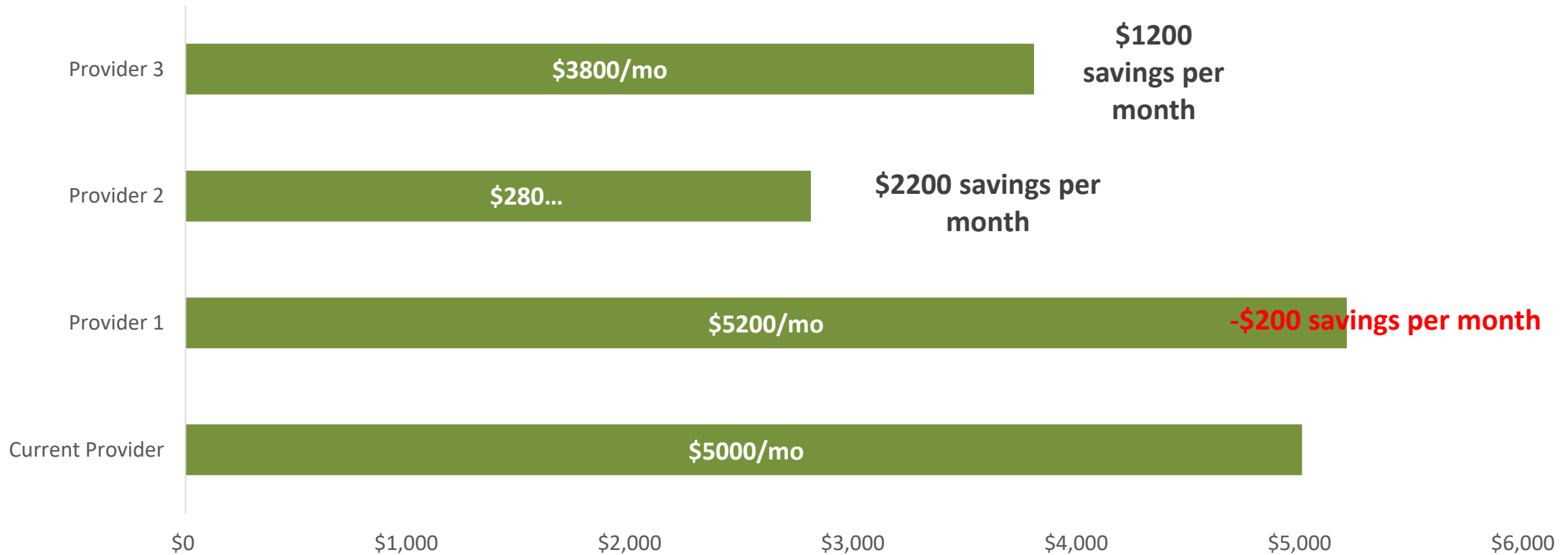
Migration Cost ANALYSIS

Required Service	Cost Estimate
White Glove Migration Services	$7500.00

Recommended Services	Cost Estimate
PCI Penetration Test	$2500.00
Managed Third-Party Backup Services	$100/month
One-Time Performance and Optimization Tuning Services	$1800.00
Disaster Recovery Planning	$1000.00

Projected Cost SAVINGS – POST MIGRATION

Projected Monthly Cost Savings: $2200

Projected Two-Year Savings: $52,800

Projected ROI Date: 1Q18
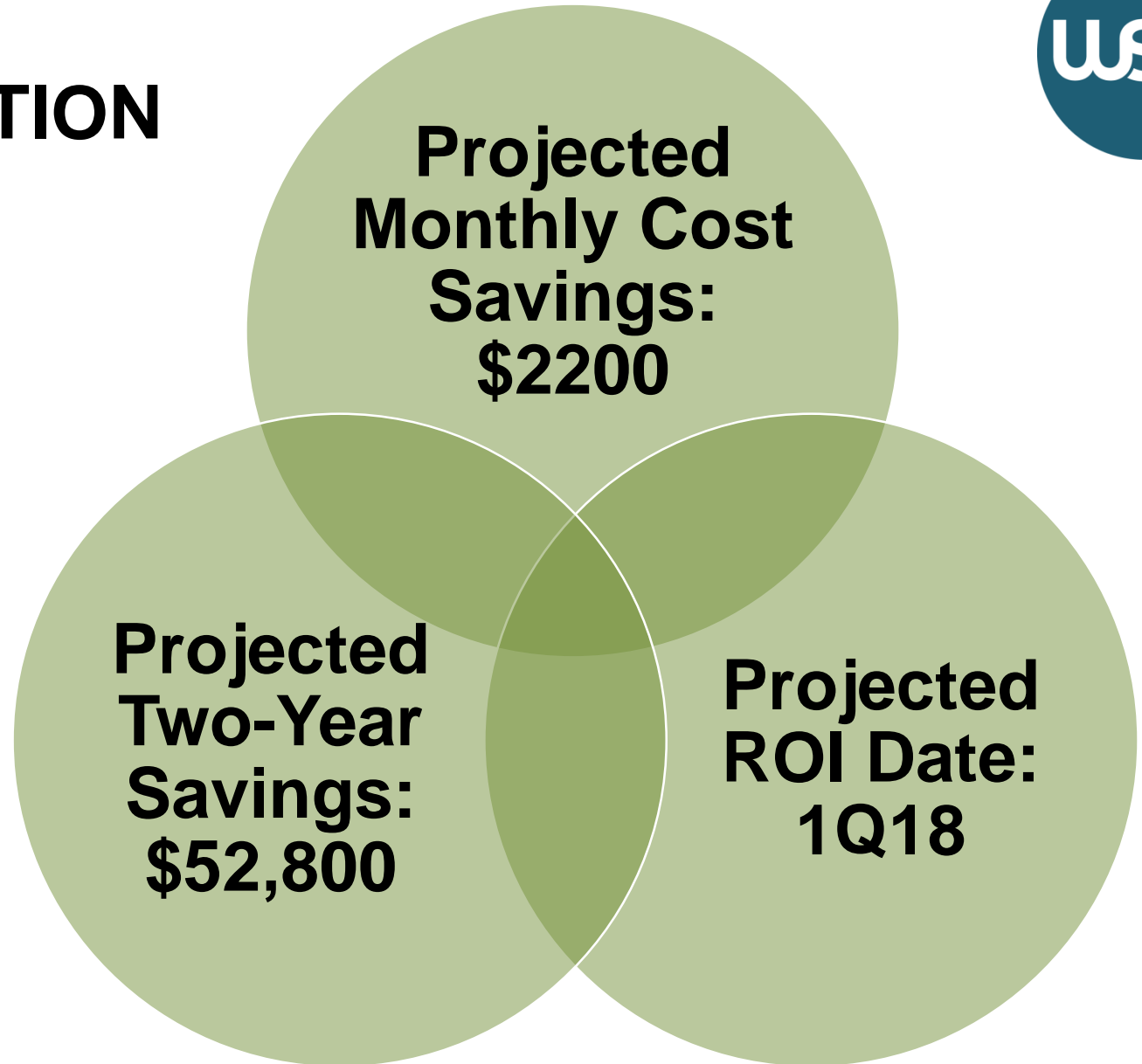
Thank you.

Salesperson contact information